FULLERTON JOINT UNION HIGH SCHOOL DISTRICT

Measure I Capital Facilities Program Board of Trustees Study Session March 9, 2015



Acknowledgements

- Program scope \$156,000,000
 - Recognize the scale of program
 - Take seriously the responsibility to manage well
- Fiduciary Responsibility to:
 - Taxpayers
 - Community
 - District
 - Board of Trustees
 - Staff
 - Students
- Identified facility needs > \$300,000,000
- Nexus between 2014 needs assessments and capital facilities program

Acknowledgements

Team Effort and Approach

- District
 - Board of Trustees
 - Cabinet
 - Principals
 - Business/Facilities/Maintenance and Operations
- Support Consultants
 - Program Coordinator Sarah Schoening, Schoening Group
 - Legal Mark Kelley, Dannis-Woliver-Kelley
 - Financial Advisor Adam Bauer, Fieldman, Rolapp & Associates
 - Bond Counsel Brian Quint, Quint & Timmig
- Design Architects
- Construction Contractors

Defining a Successful Program

- Inclusion of appropriate projects in program
 - Projects withstand test of bond resolution/voter approved list
- Resources balanced for completion of identified projects
 - Don't want to run out of money before program is complete
- Projects completed on-time
 - Schedules based on realistic expectations
 - Seven year program It won't all be completed at once
- Projects completed within budget
 - Budget(s) based on realistic program and project scope
 - Conservative approach with set-aside of appropriate contingency
- Transparency (follow the rules, tell the truth, squeaky clean)
- Proactive management of program to minimize litigation
 "We accomplished what we said we were going to do"

Approach and Goals

- Approach
 - Identify critical or defined projects that are pencil ready
 - Develop a program scenario that supports identified projects
 - Set-aside sufficient allocation of resources to support program components requiring policy decisions or additional input
- Secure Board of Trustees direction regarding:
 - Identification of pencil ready projects
 - Allocation/application of resources to pencil ready projects
 - Direction regarding moving forward on pencil ready projects
 - Articulation of any additional required information

Agenda

- Program revenue
 - Bonding capacity
 - Issuance schedule
- Program components and expenditures
 - Planning for contingencies
 - Program reserve
 - Program management
 - Project costs
 - Escalation
- Model program budget and schedule
 - Pencil Ready Projects
 - Projects under development
 - Projects requiring policy decisions and input from Board of Trustees
- Next steps

Program Highlights

- Constraints
 - Rate promise (\$19 per \$100,000 of assessed value)
 - Assessed Value, current
 - Assessed Value, projected growth assumptions
 - Conservative debt instruments
 - Projected net revenue approximately = \$156,000,000
- Implementation
 - Seven year program
 - Cash flow governs building schedule
- Not included
 - State match funding
 - Prop 39 energy funding
 - District facilities funds

Overview of Bond Debt

- Four Series of issuances
 - 2015 (June)
 - 2017
 - 2019
 - 2021
- Current interest bonds (CIBs)
- \$19 per \$100,000 of assessed value
- 25-year maturities
- \$156 million in total net revenue
- Annual Tax for Median AV (\$275,710)
 \$52.38
- Annual Tax for Average AV (\$311,320)
 \$59.15

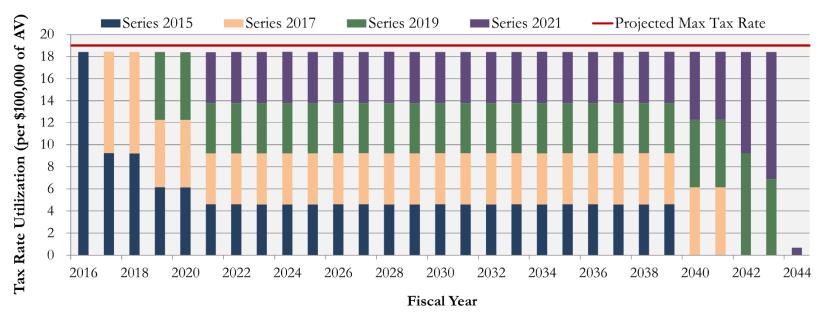
Bond Series - Chart

Projected maximum tax rate: \$19 per \$100,000 AV

Conservative debt instruments: 25 year life, low total repayment ratio

2014 GO Bond Election

Estimated Tax Rates⁽¹⁾⁽²⁾



Bond Series - Table

Fiscal Year

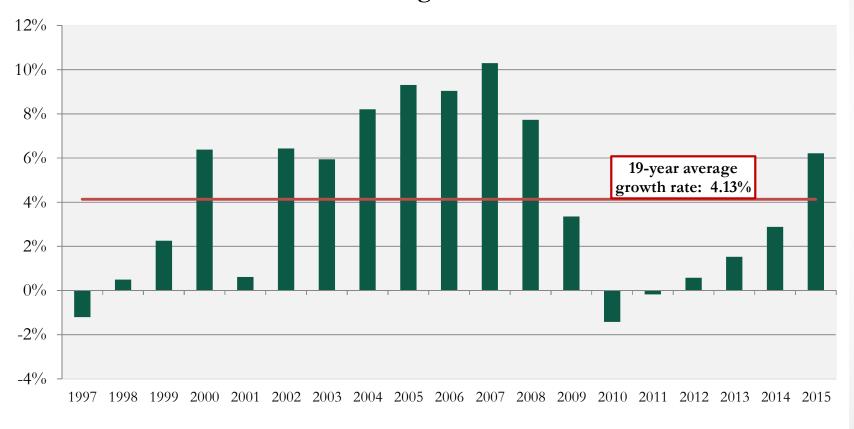
	Series 2015	Series 2017	Series 2019	Series 2021	Total
Issue Date	6/1/2015	2/1/2017	2/1/2019	2/1/2021	-
Project Amount	\$37,722,670	\$37,817,005	\$39,663,985	\$40,875,445	\$156,079,105
Final Maturity Date	8/1/2039	8/1/2041	8/1/2043	8/1/2044	-
Percentage of CIBs	100%	100%	100%	100%	100%
Percentage of CABs	0%	0%	0%	0%	0%
Repayment Ratio	1.62	1.72	1.84	1.79	1.75

⁽¹⁾ Assumes 4% growth for FY 15-16 and 4% every year thereafter.

⁽²⁾Scale based on MMD 'AA' 10 year average per maturity.

Assessed Value

Historical % Change in Total Assessed Value



FY Ending

See attached handout

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Adam

Program Expenditures

Program Total	\$156,060,000	100.0%
Project Costs	141,000,000	90.4%
Program Management	10,360,000	6.6%
Program Reserve	4,700,000	3.0%

Program Expenditures

Program Total	\$156,060,000	100.0%	
Escalation	17,000,000	10.8%	
Contingency	14,000,000	9.0%	
Testing and Inspection	3,000,000	1.9%	90.4%
Soft Costs	12,000,000	7.7%	
Construction Costs	95,000,000	61.0%	
Project Costs			
Program Management	10,360,000	6.6%	
Program Reserve	4,700,000	3.0%	

Planning for Contingencies

Three levels of protection

- 1. Program reserve
 - 3% of program budget
- 2. Project escalation
 - 3% per year inflation forecast built into project budgets
- 3. Project (construction) contingencies
 - 15% of construction cost
 - Based on Industry best practice for renovations
 - 9% of program budget

Program Reserve

\$4.7m 3.0%

- Identified for program level contingency and unforeseens
 - Unusual macro- or micro economy
 - Assessed Valuation decline
 - New regulations: CDE, DSA, etc.
 - New and/or mandated educational programs/changes
- Taken from initial bond sale proceeds
- Remains unallocated until uncertainties are reasonably understood and quantified
- At end of program, Board of Trustees directs use of remaining reserve
- Accessible only by direct board authorization
 - Held under "lock and key" by board of Trustees

Program Management \$10.36m 6.6%



Program Management

	1	2	3	4	5	6	7	8	
	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Totals
Management and Oversight Staff									
Director of Facilities	100,449	200,898	204,916	209,014	213,194	217,458	221,807	226,243	1,593,978
Manager, Construction Projects #1		145,530	148,441	151,410	154,438	157,527	160,677	163,891	1,081,914
Manager, Construction Projects #2		72,765	148,441	151,410	154,438	157,527	160,677		845,258
Procurement and Contracts Specialist	50,498	100,996	103,016	105,077	107,178	109,322	111,508	113,738	801,333
Senior Account Clerk		41,327	84,307	85,993	87,713	89,467	91,256	93,081	573,143
Senior Records Clerk			77,857	79,414	81,002	82,622	84,275		405,171
Staff Development	3,000	6,000	8,000	8,000	8,000	8,000	8,000	5,000	54,000
<u>Consultants</u>									-
Program Coordinator	75,000	100,000	102,000	104,040	106,121	108,243	110,408	55,204	761,016
Construction Manager #1			204,000	208,080	212,242	216,486	220,816	110,408	1,172,032
Construction Manager #2			204,000	208,080	212,242	216,486	220,816		1,061,624
State Facility Program Consultant		25,000	2,500	2,500	2,500	2,500	2,500	2,500	40,000
Legal Counsel	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	360,000
CEQA	50,000		50,000		50,000		50,000		200,000
Cost Consultant	25,000	15,000	5,000	5,000	5,000	5,000			60,000
Software and Support									-
Accounting Software	155,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	225,000
Cloud Based Filing System	13,800	2,000	2,000	2,000	2,000	2,000	2,000	2,000	27,800
Document/Scheduling Management	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	160,000
Other - Contingency									-
Approximately 10 % of Program Costs	53,775	78,452	141,948	139,502	147,107	144,764	151,974	84,707	942,227
Totals	591,522	862,968	1,561,425	1,534,519	1,618,174	1,592,402	1,671,715	931,772	\$10,364,497
See attached hand out								Bond Amount	% of Bond
See attached hand out								156,000,000	6.64%

Project Costs

\$141.0m 90.4%

Project Cost Component	<u>Amount</u>	% of Program
Construction costs (2014 dollars)	95,000,000	61.0%
Soft costs	12,000,000	7.7%
Surveying, architects, engineers,		
special consultants, permits, DSA,		
construction management		
Testing and inspection	3,000,000	1.9%
Construction Contingencies	14,000,000	9.0%
Unforeseen conditions, Change Orders		
Escalation 3% per year	17,000,000	10.8%
Total Project Costs	141,000,000	90.4%

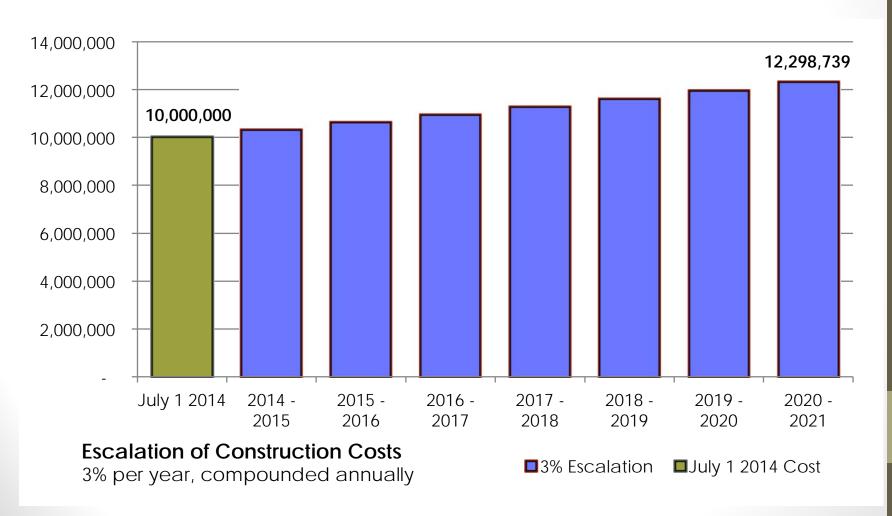
Escalation

\$17.0m 10.8%

- Project costs increase over time
 - Inflation: commodities, labor
 - Economy: local, state, national, global
- Construction industry standard practice
- Conservative approach
 - 3% per year, compounded annually
 - Applies to all project costs
 - Revisit rate quarterly
 - Adjust bid timing to optimize value

Escalation

Illustration of \$10m escalated at 3% for seven years



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Sarah

Recurring Program Reviews

Budget status

Construction costs

- Escalation trending
- Labor and materials
- Bid market and timing

Project priorities and schedule

Program performance metrics

- Lean management
- Unforeseen changes
- Risk management

Financing variables

AV, bonding capacity, debt structure

New requirements

CDE, DSA, legal developments and other

monthly

quarterly

semiannually

semiannually

semiannually

as mandated

20

Sarah

Model Program Budget/Schedule

SCHOENINGGROUPING		ROJECTS ANI		PHASE ONE			PHASE TWO		PHASE THE	REE	
PROGRAM YEAR		Totals	1	2	3	4	5	6	7	8	Notes
FISCAL YEAR		1000.0	2014 - 2015	2015 - 2016	2016 - 2017	2017 - 2018	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	10000
REVENUE		156,079,105	37,722,670	•	37,817,005 37,817,005	-	39,663,985 39,663,985	-	40,875,445 40,875,445	•	00000
Issuances, CIBs State Funding - not considered for current planning		156,079,105	37,722,670	=	37,817,005	=	39,663,985	=	40,875,445		CIB GO Bonds, per Fieldman Rolapp projections No state funding included in this plan
ocace randing - not considered for earrent planning											IND state furfuling included in this plan
EXPENDITURES		151,379,106	591,522	25,734,172	12,431,152	14,913,145	66,714,594	7,653,363	8,961,452	14,379,705	
Program Reserve	3.0%	4,700,000		,_,	,,	. ,,	, , , ,, ,	-,,	_,,	. ,,,,	Program Reserve not spent
Program Management	6.6%	10,364,496	591,522	862,968	1,561,425	1,534,518	1,618,174	1,592,402	1,671,715	931,773	Projected over program duration, includes COLA and continge
Project Costs * *	90.3%	141,014,609	=	24,871,204	10,869,727	13,378,627	65,096,421	6,060,961	7,289,737	13,447,933	Figures include soft costs, contingency, and escalation
Total Program Expenditures	100.0%	156,079,105									
*Project Costs by Category % of Proj	ect Costs	Total, escalated									Notes
Career Technical Education Facilities	6.5%	9,230,073	•	-	-	-	9,230,073	-	-	-	Need BOT input. Funds held in Phase 2
Computer Technology and Infrastructure	2.1%	2,956,388	-	2,956,388	-	-	-	-	-	-	Cabling, wiring and technology infrastructure per IT Plan Feb 2
Classrooms/Facilities for Core Educational Programs	8.2%	11,537,591	_	_		_	11,537,591	_	_	_	Funds held in Phase 2
Glassi dollis/ Facilides for Gore Educational Programs	O.E 70	11,557,551	-	-	-	-	11,337,331	-	-	-	Tunus nelu III Friase E
Facilities Infrastructure and Support Systems (D M)	10.1%	14,265,999	-	8,446,824	1,782,822	2,226,867	924,546	884,941	-	-	Deferred Maint priorities 2 Mar 2015: HVAC, paving, roofing
Accessibility and ADA Compliance	1.8%	2,580,105		398,878	410,844	423,169	435,865	448,940	462,409	-	Will be part of all projects as reg'd
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Visual and Performing Arts	18.0%	25,382,700	•	-	-	-	25,382,700	-	-	-	Need BOT input. Funds held in Phase 2
Seismic and Earthquake Upgrades/Retrofits	0.9%	1,214,167	-	187,707	193,338	199,139	205,113	211,266	217,604	-	Will be part of all projects as req'd
Energy Efficiency	3.6%	5,076,540		_	-	_	5,076,540	-	-	-	Funds held in Phase 2
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Security and Safety Systems	2.1%	2,956,388	•	2,956,388	-	-	-	-	-	-	Doors, hardware and security infrastructure
Hazardous Materials	0.3%	455,313	-	70,390	72,502	74,677	76,917	79,225	81,602	-	Will be part of all projects as req'd
Competitive Athletics Facilities and Physical Education	24 50/	44,385,491		5,631,216	4,060,107	5,974,157	4,307,367	4,436,588	6,528,123	13,447,933	SH BP LH pools; FU LH BP stadiums
Competitive Athletics Facilities and Physical Education	31,370	44,365,451	-	5,651,216	4,060,107	5,574,157	4,307,367	4,430,300	0,520,125	13,447,533	an er En puuis, Po En er staulums
Campus Improvements/Landscaping	3.2%	4,615,036	-	-	-	-	4,615,036	-	-	-	Funds held in Phase 2
Food Service Facilities	9.3%	13,054,144	_	4.223.412	4.350.114	4,480,618	_	_	_	_	2 sites each year
				.,,	.,,	.,					,
Education and Support Facilities	1.6%	2,307,518	-	-	-	-	2,307,518	-	-	-	Funds held in Phase 2
Unallocated in this scenario	0.7%	997,156	-	-	-	-	997,156	-	_	-	Remaining funds to be allocated
Additional Materi	_	ante Chant /	Conned or day	and the store	Conned on	.dad	Duningto u -t -l	ofined	Beand policy (innut needed	Fundament allocated in this accurate
Additional Notes:	G	antt Chart Key	Scoped and re	eauy to start	Scoped as nee	ueu	Projects not d	ennea	Board policy /	iliput needed	Funds not allocated in this scenario

By construction industry convention, figures are not rounded, and are not intended to imply precision.

FULLERTON JOINT UNION HIGH SCHOOL DISTRICT

Further project scope and budget estimates, bid packaging, bid timing and cost scheduling will refine costs and escalation.

See attached handout

Ron

Program Components

Pencil ready projects

Pencil Ready Projects

- Computer technology and infrastructure
 - Core data wiring and support power (fixtures)
- Facilities infrastructure and support systems
 - Critical deferred maintenance roofing, asphalt, HVAC
- Security and safety systems
 - Security system infrastructure, doors and door hardware (interior lockdown)
- Competitive athletic facilities and physical education
 - Stadiums and aquatic facilities
- Food service facilities
 - Renovation/modernization of existing facilities, HVAC, equipment
- Regulatory compliance
 - ADA and accessibility compliance
 - Seismic and earthquake upgrades/retrofit
 - Hazardous materials

Regulatory Compliance

Program Components

Project categories under review/development

Projects Under Review

- Classrooms/facilities for core educational programs
- Energy efficiency
- Campus improvements/landscaping
- Education and support facilities
- Project categories requiring Board policy direction/input
 - Career technical education

Board Policy Needed

Visual and performing arts

Next Steps

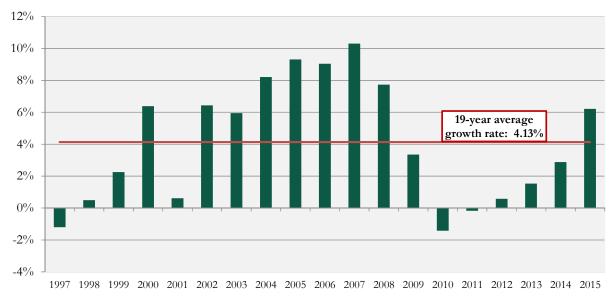
- Transition Eric Greer to program lead
- Prepare for first bond sale
- Commencement of pencil ready projects
- Board of Trustees to authorize individual projects
 - Approval of architect/architect agreement
 - Approval of draft project timeline and budget
 - Project design development
 - Stakeholder input
 - Fidelity between budget and project scope
 - Board of Trustees to approve project design
- Continue review and development of program components requiring policy decisions and/or additional input



Historical Assessed Valuation

FY Ending	Assessed Valuation	% Change
1996	13,496,861,731	-
1997	13,334,877,124	-1.20%
1998	13,400,729,970	0.49%
1999	13,702,740,528	2.25%
2000	14,577,575,843	6.38%
2001	14,666,619,747	0.61%
2002	15,610,126,399	6.43%
2003	16,537,766,191	5.94%
2004	17,894,721,728	8.21%
2005	19,560,387,225	9.31%
2006	21,328,233,281	9.04%
2007	23,525,362,956	10.30%
2008	25,344,336,942	7.73%
2009	26,193,957,660	3.35%
2010	25,820,636,954	-1.43%
2011	25,774,912,250	-0.18%
2012	25,922,436,157	0.57%
2013	26,318,801,642	1.53%
2014	27,076,184,407	2.88%
2015	28,759,321,929	6.22%
	10-year average	4.00%
	19-year average	4.13%

Historical % Change in Total Assessed Value



FY Ending





2014 Measure I - \$19 Tax Rate

At a projected tax rate limit of \$19 per \$100,000 of AV, the School District could issue its first series of bonds in mid-2015 using only Current Interest Bonds and 25-year maturities and fund approximately \$156 million of its total \$175 million bond authorization within seven years

2014 GO Bond Election

Fiscal Year

Expected Tax for Median Assessed Value Household (\$275,710): **\$52.38**

Expected Tax for Average Assessed Value Household (\$311,320): **\$59.15**

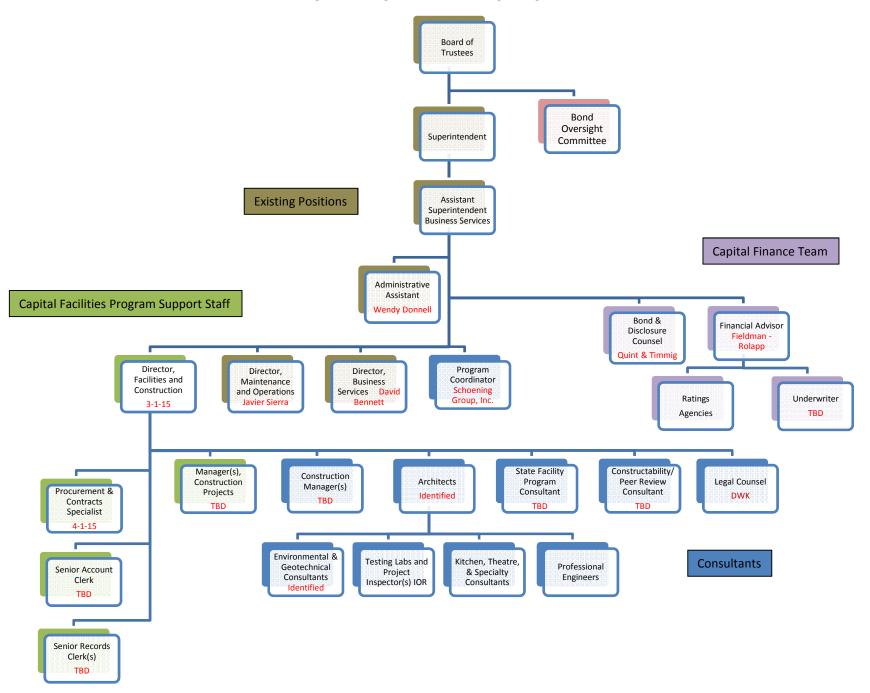
	Series 2015	Series 2017	Series 2019	Series 2021	Total
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Final Maturity Date	8/1/2039	8/1/2041	8/1/2043	8/1/2044	-
Percentage of CIBs	100%	100%	100%	100%	100%
Percentage of CABs	0%	0%	0%	0%	0%
Repayment Ratio	1.62	1.72	1.84	1.79	1.75



 $[\]ensuremath{^{(1)}}\mbox{Assumes}$ 4% growth for FY 15-16 and 4% every year thereafter.

⁽²⁾Scale based on MMD 'AA' 10 year average per maturity.

FJUHSD Capital Facilities Program Program Management and Oversight Organization Structure



	1	2	3	4	5	6	7	8	
	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Totals
Management and Oversight Staff									
Director of Facilities	100,449	200,898	204,916	209,014	213,194	217,458	221,807	226,243	1,593,978
Manager, Construction Projects #1		145,530	148,441	151,410	154,438	157,527	160,677	163,891	1,081,914
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Senior Account Clerk		41,327	84,307	85,993	87,713	89,467	91,256	93,081	573,143
Senior Records Clerk			77,857	79,414	81,002	82,622	84,275		405,171
Staff Development	3,000	6,000	8,000	8,000	8,000	8,000	8,000	5,000	54,000
<u>Consultants</u>									-
Program Coordinator	75,000	100,000	102,000	104,040	106,121	108,243	110,408	55,204	761,016
Construction Manager #1			204,000	208,080	212,242	216,486	220,816	110,408	1,172,032
Construction Manager #2			204,000	208,080	212,242	216,486	220,816		1,061,624
State Facility Program Consultant		25,000	2,500	2,500	2,500	2,500	2,500	2,500	40,000
Legal Counsel	45,000	45,000	45,000	45,000	45,000	45,000	45,000	45,000	360,000
CEQA	50,000		50,000		50,000		50,000		200,000
Cost Consultant	25,000	15,000	5,000	5,000	5,000	5,000			60,000
Software and Support									-
Accounting Software	155,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	225,000
Cloud Based Filing System	13,800	2,000	2,000	2,000	2,000	2,000	2,000	2,000	27,800
Document/Scheduling Management	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	160,000
Other - Contingency									-
Approximately 10 % of Program Costs	53,775	78,452	141,948	139,502	147,107	144,764	151,974	84,707	942,227
Totals	591,522	862,968	1,561,425	1,534,519	1,618,174	1,592,402	1,671,715	931,772	\$ 10,364,497

ESTIMATE 3-9-15

Bond Amount % of Bond 156,000,000 6.64%

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CHOENINGGROUPING		T	4	PHASE ONE	0		PHASE TWO		PHASE THR		AL -
ROGRAM YEAR		Totals	0044 0045	2	2016 - 2017	4	5	6	0000 0004	8 2021 - 2022	Notes
FISCAL YEAR			2014 - 2015	2015 - 2016	2016-2017	2017 - 2018	2018 - 2019	2019 - 2020	2020 - 2021	2021 - 2022	
EVENUE		156,079,105	37,722,670	-	37,817,005	-	39,663,985	-	40,875,445	-	
Issuances, CIBs		156,079,105	37,722,670	-	37,817,005	-	39,663,985	-	40,875,445	-	CIB GO Bonds, per Fieldman Rolapp projections
State Funding - not considered for current planning		-	-	-	-	-	-	-	-	-	No state funding included in this plan
(PENDITURES		151,379,106	591,522	25,734,172	12,431,152	14,913,145	80,162,527	7,653,363	8,961,452	931,773	
Program Reserve	3.0%	4,700,000								•	Program Reserve not spent
Program Management	6.6%	10,364,496	591,522	862,968	1,561,425	1,534,518	1,618,174	1,592,402	1,671,715	931,773	Projected over program duration, includes COLA and contingen
Project Costs * *	90.3%	141,014,609	-	24,871,204	10,869,727	13,378,627	78,544,353	6,060,961	7,289,737	-	Figures include soft costs, contingency, and escalation
Total Program Expenditures	100.0%	156,079,105									
Project Categories and Costs % of Proje	ct Costs	Total, escalated									Notes
Career Technical Education Facilities	6.5%	9,230,073	-	-	-	-	9,230,073	-	_	_	Need Board input. Funds held in Phase 2
l de la companya de											,
Computer Technology and Infrastructure	2.1%	2,956,388	_	2,956,388	_	_	_	_	_	_	Cabling, wiring and technology infrastructure per IT Plan Feb 2
Comparer recimology and initiasia decure	2.1 /0	2,330,366	-	2,330,300	<u>-</u>	-	-	-	-	-	Gabinity, withing and accimiology filli assi acture per 11 Fiant Feb 2
Classrooms/Facilities for Core Educational Programs	8.2%	11,537,591	-	-	-	-	11,537,591	-	-	-	Funds held in Phase 2
ı											
Facilities Infrastructure and Support Systems (D M)	10.1%	14,265,999	-	8,446,824	1,782,822	2,226,867	924,546	884,941	-	-	Deferred Maintenance: Roofing, HVAC, asphalt
Accessibility and ADA Compliance	1.8%	2,580,105	_	398,878	410,844	423,169	435,865	448,940	462,409	-	Regulatory compliance
, 1883 SSIBINOY GING , 1897, 1891 Pilanes		2,000,100		000,070	115,511	120,100	.55,555	. 10,0 10	.52, .55		riogalatory compilaries
	40.00/	05 000 700					05 000 700				N 1507:
Visual and Performing Arts	18.0%	25,382,700	-	-	-	-	25,382,700	-	-	-	Need BOT input. Funds held in Phase 2
1											
Seismic and Earthquake Upgrades/Retrofits	0.9%	1,214,167	-	187,707	193,338	199,139	205,113	211,266	217,604	-	Regulatory compliance
Energy Efficiency	3.6%	5,076,540	-	_	_	_	5,076,540	_	-	-	Funds held in Phase 2
3, ,		, ,					. ,				
Committee and Conference	2.1%	0.050.000		0.050.000							Described the second se
Security and Safety Systems	2.1%	2,956,388	-	2,956,388	-	-	-	-	-	-	Doors, hardware and security infrastructure
Hazardous Materials	0.3%	455,313	-	70,390	72,502	74,677	76,917	79,225	81,602	-	Regulatory compliance
,											
Competitive Athletics Facilities and Physical Education	31.5%	44,385,491	-	5,631,216	4,060,107	5,974,157	4,307,367	4,436,588	6,528,123		SH BP LH pools; FU LH BP stadiums
			ı								
							13,447,933				Funds held in Phase 2
Campus Improvements/Landscaping	3.2%	4,615,036	-	-	-	-	4,615,036	-	-	-	Funds held in Phase 2
Food Service Facilities	9.3%	13,054,144	_	4,223,412	4,350,114	4,480,618	_	-	_	_	2 sites each year
1 334 Sci vice i dellivida	3.070	10,004,144	-	4,220,412	4,330,114	4,400,010	-	-	-	-	
Education and Support Facilities	1.6%	2,307,518	-	-	-	-	2,307,518	-	-	-	Funds held in Phase 2
Unallocated in this scenario	0.7%	997,156	-	-	-	-	997,156	-	-	-	Remaining funds to be allocated

This budget and schedule model is for discussion and preliminary program planning.

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By construction industry convention, figures are not rounded, and are not intended to imply precision.

Further project scope and budget estimates, bid packaging, bid timing and cost scheduling will refine costs and escalation.